THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION. If you are in any doubt as to any aspect of the proposals referred to in this document or as to the action you should take, you should seek your own advice from a stockbroker, solicitor, accountant, or other professional adviser.

If you have sold or otherwise transferred all of your shares, please pass this document together with the accompanying documents to the purchaser or transferee, or to the stockbroker, bank or other agent through whom the sale or transfer was effected, for transmission to the purchaser or transferee.



# **CLOSE BROTHERS GROUP plc**

(incorporated and registered in England and Wales under number 520241)

## **Annual General Meeting**

## **22 November 2012**

Your attention is drawn to the letter from the Chairman of Close Brothers Group plc (the "**Company**") which is set out on pages 3 to 4 of this document and which recommends you to vote in favour of the Resolutions to be proposed at the Annual General Meeting.

Notice of the Annual General Meeting of the Company to be held at 10 Crown Place, London, EC2A 4FT on 22 November 2012 at 11.00 a.m. is set out on pages 5 to 7 of this document. Shareholders will also find enclosed with this document a form of proxy for use in connection with the Annual General Meeting.

Completion and return of a form of proxy will not preclude shareholders from attending and voting at the Annual General Meeting should they choose to do so. **The form of proxy must be received not less than 48 hours before the time appointed for the Annual General Meeting.** Further instructions relating to the form of proxy are set out in the Notice of the Annual General Meeting.

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Close Brothers Group plc 10 Crown Place London EC2A 4FT T +44 (0)20 7655 3100
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18 October 2012

#### **Annual General Meeting**

Dear Shareholder,

The Annual General Meeting of the Company will be held at 10 Crown Place, London EC2A 4FT on Thursday 22 November 2012 at 11.00 a.m. The formal Notice of Annual General Meeting is set out on pages 5 to 10 of this document. If you would like to vote on the resolutions but cannot come to the Annual General Meeting, please fill in the form of proxy sent to you with this Notice and return it to our registrar as soon as possible. The registrar must receive it not less than 48 hours before the time appointed for holding the Annual General Meeting. Lodgement of the form of proxy will not prevent you from attending and voting at the meeting.

#### Final dividend

Shareholders are being asked to approve a final dividend of 27.5p per ordinary share for the year ended 31 July 2012. If you approve the recommended final dividend, this will be paid on 27 November 2012 to all ordinary shareholders who were on the register of members on 19 October 2012.

#### **Re-election of Directors**

In accordance with the UK Corporate Governance Code and to further increase accountability, all Directors will retire at each AGM and stand for re-appointment by shareholders if they wish to continue to serve as a Director of the Company.

Accordingly, the Directors retiring and offering themselves for re-election at this Annual General Meeting are Preben Prebensen, Stephen Hodges, Jonathan Howell, Bruce Carnegie-Brown, Jamie Cayzer-Colvin, Ray Greenshields, Geoffrey Howe, Douglas Paterson and myself. In addition, Shonaid Jemmett-Page and Elizabeth Lee (both of whom were appointed as Directors on 1 August 2012) will retire and stand for re-appointment by shareholders.

#### Authority to allot shares and disapplication of shareholders' statutory pre-emption rights

We are asking shareholders to authorise the Directors, for the purposes of Part 17 of the Companies Act 2006, to allot shares. Following the Association of British Insurers' Guidance, the Company is seeking, in addition to the usual general authority to allot shares up to an aggregate amount equal to one-third of the existing share capital (which as in previous years is accompanied by a disapplication of shareholders' pre-emption rights), an additional authority to allot shares (but only in the context of a rights issue) up to an aggregate amount equal to one-third of the existing share capital. Overall in the case of a rights issue the Directors on behalf of the Company could issue shares so as to enlarge the Company's share capital by an amount equal to two-thirds of the existing share capital without further shareholder authority. This would ensure that the Company has the maximum possible flexibility (consistent with evolving market practice) to respond to circumstances and opportunities as they arise. As set out in the explanatory notes to the Notice of General Meeting, the Directors have no present intention of exercising this authority.

#### **Explanatory notes**

The explanatory notes which appear on pages 11 to 12 of this document give further explanation of special business proposed to be passed at the Annual General Meeting.

#### Recommendation

Your Directors unanimously consider that all the resolutions to be put to the Annual General Meeting are in the best interests of the Company and its shareholders as a whole and recommend that you vote in favour of them as we intend to do in respect of our own shareholdings.

#### Introduction of electronic communications with shareholders

Your board has approved the adoption of electronic communications as a means of delivering Company information to shareholders. Included with this mailing is a letter from the Company Secretary seeking your consent to receive future Company communications electronically, rather than in hardcopy. Starting with the 2013 Annual General Meeting mailing, the Company intends to adopt electronic communications with its shareholders. As you will appreciate, the benefits of electronic communications include speed of availability, cost savings and lower environmental impact and I would strongly urge those shareholders who wish to avail themselves of this development to either complete and return the freepost reply slip providing details of their email address, or to register on the Capita share portal. I would stress that the Directors are not at the present time, introducing electronic communications as the default means of communicating with shareholders. Accordingly, if you wish to continue to receive hard copies of Company communications, you do not need to take any action.

Yours faithfully,

Strone Macpherson Chairman

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# Close Brothers Group plc NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the Annual General Meeting of Close Brothers Group plc will be held at 10 Crown Place, London, EC2A 4FT on Thursday 22 November 2012 at 11.00 a.m. for the purpose of transacting the following business as ordinary resolutions (as regards resolutions 1 to 17) and as special resolutions (as regards resolutions 18 to 20).

#### **Ordinary Resolutions**

- 1. To receive the Company's 2012 Annual Report and Accounts together with the reports of the Directors and auditors.
- 2. To approve the Directors' Remuneration Report for the financial year ended 31 July 2012.
- 3. To authorise the payment of a final dividend on the ordinary shares of 27.5p per share for the year ended 31 July 2012 on 27 November 2012 to shareholders on the register at the close of business on 19 October 2012.
- 4. To re-elect Strone Macpherson as a director of the Company.
- 5. To re-elect Preben Prebensen as a director of the Company.
- 6. To re-elect Stephen Hodges as a director of the Company.
- 7. To re-elect Jonathan Howell as a director of the Company.
- 8. To re-elect Bruce Carnegie-Brown as a director of the Company.
- 9. To re-elect Jamie Cayzer-Colvin as a director of the Company.
- 10. To re-elect Ray Greenshields as a director of the Company.
- 11. To re-elect Geoffrey Howe as a director of the Company.
- 12. To re-elect Douglas Paterson as a director of the Company.
- 13. To re-elect Shonaid Jemmett-Page as a director of the Company.
- 14. To re-elect Elizabeth Lee as a director of the Company.
- 15. To reappoint Deloitte LLP as auditors of the Company.
- 16. To authorise the Directors to determine the remuneration of the auditors.
- 17. To authorise the Board generally and unconditionally to allot shares in the Company and to grant rights to subscribe for or convert any security into shares in the Company:
  - (a) up to a nominal amount of £12,259,511 (such amount to be reduced by the nominal amount allotted or granted under paragraph (b) below in excess of such sum); and
  - (b) comprising equity securities (as defined in s560(1) of the Companies Act 2006) up to a nominal amount of £24,519,022 (such amount to be reduced by any allotments or grants made under paragraph (a) above) in connection with an offer by way of a rights issue:
    - (1) to ordinary shareholders in proportion (as nearly as may be practicable) to their existing holdings; and
    - (2) to holders of other equity securities as required by the rights of those securities or as the Board otherwise considers necessary,

and so that the Board may impose any limits or restrictions and make any arrangements which it considers necessary or appropriate to deal with treasury shares, fractional entitlements, record dates, legal, regulatory or practical problems in, or under the laws of, any territory or any other matter.

such authorities to apply until the end of next year's Annual General Meeting (or, if earlier, until the close of business on 22 February 2014) but, in each case, during this period the Company may make offers and enter into agreements which would, or might, require shares to be allotted or rights to subscribe for

or convert securities into shares to be granted after the authority ends and the Board may allot shares or grant rights to subscribe for or convert securities into shares under any such offer or agreement as if the authority had not ended.

#### Special resolutions

- 18. That, if resolution 17 is passed, the Board be given power to allot equity securities (as defined in the Companies Act 2006) for cash under the authority given by that resolution and/or to sell ordinary shares held by the Company as treasury shares for cash as if section 561 of the Companies Act 2006 did not apply to any such allotment or sale, such power to be limited:
  - (a) to the allotment of equity securities and sale of treasury shares for cash in connection with an offer of, or invitation to apply for, equity securities (but in the case of the authority granted under paragraph (b) of resolution 17, by way of a rights issue only):
    - to ordinary shareholders in proportion (as nearly as may be practicable) to their existing holdings;
       and
    - (2) to holders of other equity securities, as required by the rights of those securities or, as the Board otherwise considers necessary,
    - and so that the Board may impose any limits or restrictions and make any arrangements which it considers necessary or appropriate to deal with treasury shares, fractional entitlements, record dates, legal, regulatory or practical problems in, or under the laws of, any territory or any other matter; and
  - (b) in the case of the authority granted under paragraph (a) of resolution 17 and/or in the case of any sale of treasury shares for cash to the allotment (otherwise than under paragraph (a) above) of equity securities or sale of treasury shares up to a nominal amount of £1,838,926,
  - such power to apply until the end of next year's Annual General Meeting (or, if earlier, until the close of business on 22 February 2014) but, in each case, during this period the Company may make offers, and enter into agreements, which would, or might, require equity securities to be allotted (and treasury shares to be sold) after the power ends and the Board may allot equity securities (and sell treasury shares) under any such offer or agreement as if the power had not ended.
- 19. That the Company be authorised for the purposes of section 701 of the Companies Act 2006 to make one or more market purchases (within the meaning of section 693(4) of the Companies Act 2006) of its ordinary shares of 25p each, such power to be limited:
  - (a) to a maximum number of 14,711,413 ordinary shares;
  - (b) by the condition that the minimum price which may be paid for an ordinary share is the nominal amount of that share and the maximum price which may be paid for each ordinary share is the highest of:
    - (1) an amount equal to 5% above the average market value of an ordinary share for the five business days immediately preceding the day on which that ordinary share is contracted to be purchased; and
    - (2) the higher of the price of the last independent trade and the highest current independent bid on the London Stock Exchange Trading System,

in each case, exclusive of expenses;

such power to apply until the end of next year's Annual General Meeting (or, if earlier, until the close of business on 22 February 2014) but in each case so that the Company may enter into a contract to purchase ordinary shares which will or may be completed or executed wholly or partly after the power ends and the Company may purchase ordinary shares pursuant to any such contract as if the power had not ended.

20. That a general meeting other than an Annual General Meeting may be called on not less than 14 clear days' notice.

By order of the Board

Registered Office: 10 Crown Place London EC2A 4FT

Enzabet Lee

Elizabeth Lee Company Secretary 18 October 2012

#### NOTICE OF ANNUAL GENERAL MEETING

#### **Notes**

#### Proxies and corporate representatives

- 1. Members are entitled to appoint a proxy to exercise all or any of their rights to attend and to speak and vote on their behalf at the meeting. A shareholder may appoint more than one proxy in relation to the Annual General Meeting provided that each proxy is appointed to exercise the rights attached to a different share or shares held by that shareholder. A proxy need not be a shareholder of the Company. A proxy form which may be used to make such appointment and give proxy instructions accompanies this Notice. You can only appoint a proxy by using the procedures set out in these notes and the notes to the proxy form. The return of a completed proxy form, other such instrument or any CREST Proxy Instruction (as described in paragraphs 8 to 11 below) will not prevent a member attending the Annual General Meeting and voting in person if he/she wishes to do so.
- 2. To be valid any proxy form or other instrument appointing a proxy must be received by post or (during normal business hours only) by hand at the office of the Company's registrars (Capita Registrars, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU).
  - Alternatively, shareholders may appoint a proxy electronically by visiting www.capitashareportal.com and following the instructions provided.
  - CREST members can appoint a proxy by utilising the CREST electronic appointment service in accordance with the procedures set out in paragraphs 8 to 11.
  - IMPORTANT: in any case your proxy form must be received by the Company's registrars no later than 48 hours before the time appointed for holding the Annual General Meeting.
- 3. Any corporation which is a member can appoint one or more corporate representatives who may exercise on its behalf all of its powers as a member provided that they do not do so in relation to the same shares.

#### Nominated persons

- 4. Any person to whom this Notice is sent who is a person nominated under section 146 of the Companies Act 2006 to enjoy information rights (a "Nominated Person") may, under an agreement between him/her and the shareholder by whom he/she was nominated, have a right to be appointed (or to have someone else appointed) as a proxy for the Annual General Meeting. If a Nominated Person has no such proxy appointment right or does not wish to exercise it, he/she may, under any such agreement, have a right to give instructions to the shareholder as to the exercise of voting rights.
- 5. The statement of the rights of shareholders in relation to the appointment of proxies in paragraphs 1 and 2 above does not apply to Nominated Persons. The rights described in these paragraphs can only be exercised by shareholders of the Company.

#### Entitlement to attend and vote

6. To be entitled to attend and vote at the Annual General Meeting (and for the purpose of the determination by the Company of the votes they may cast), shareholders must be registered in the Register of Members of the Company at 6.00 p.m. on 20 November 2012 (or, in the event of any adjournment, on the date which is 48 hours before the time of the adjourned meeting, excluding non-working days). Changes to the Register of Members after the relevant deadline shall be disregarded in determining the rights of any person to attend and vote at the meeting.

#### Total voting rights

7. As at 11 October 2012 (being the latest practicable date prior to the publication of this Notice and excluding shares held in Treasury) the Company's issued share capital consists of 147,114,136 ordinary shares, carrying one vote each. Therefore, the total voting rights in the Company as at 11 October 2012 are 147,114,136.

#### **CREST** members

- 8. CREST members who wish to appoint a proxy or proxies through the CREST electronic proxy appointment service may do so by using the procedures described in the CREST Manual. CREST Personal Members or other CREST sponsored members, and those CREST members who have appointed a service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf.
- 9. In order for a proxy appointment or instruction made using the CREST service to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with Euroclear UK & Ireland Limited's specifications, and must contain the information required for such instruction, as described in the CREST Manual (available via <a href="www.euroclear.com/CREST">www.euroclear.com/CREST</a>). The message, regardless of whether it constitutes the appointment of a proxy or is an amendment to the instruction given to a previously appointed proxy must, in order to be valid, be transmitted so as to be received by the issuer's agent (ID RA10) by not less than 48 hours before the time appointed for holding the Annual General Meeting. For this purpose, the time of receipt will be taken to be the time (as determined by the time stamp applied to the message by the CREST Application Host) from which the issuer's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST. After this time any change of instructions to proxies appointed through CREST should be communicated to the appointee through other means.
- 10. CREST members and, where applicable, their CREST sponsors, or voting service providers should note that Euroclear UK & Ireland Limited does not make available special procedures in CREST for any particular message. Normal system timings and limitations will, therefore, apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member, or sponsored member, or has appointed a voting service provider, to procure that his CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting system providers are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.
- 11. The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001.

#### **Audit statements**

12. Under section 527 of the Companies Act 2006 members meeting the threshold requirements set out in that section have the right to require the Company to publish on a website a statement setting out any matter relating to: (i) the audit of the Company's accounts (including the auditor's report and the conduct of the audit) that are to be laid before the Annual General Meeting; or (ii) any circumstance connected with an auditor of the Company ceasing to hold office since the previous meeting at which annual accounts and reports were laid in accordance with section 437 of the Companies Act 2006. The Company may not require the shareholders requesting any such website publication to pay its expenses in complying with sections 527 or 528 of the Companies Act 2006. Where the Company is required to place a statement on a website under section 527 of the Companies Act 2006, it must forward the statement to the Company's auditor not later than the time when it makes the statement available on the website. The business which may be dealt with at the Annual General Meeting includes any statement that the Company has been required under section 527 of the Companies Act 2006 to publish on a website.

#### Members' right to ask questions

13. Any member attending the meeting has the right to ask questions. The Company must cause to be answered any such question relating to the business being dealt with at the meeting but no such answer need be given if (a) to do so would interfere unduly with the preparation for the meeting or involve the disclosure of confidential information, (b) the answer has already been given on a website in the form of an answer to a question, or (c) it is undesirable in the interests of the Company or the good order of the meeting that the question be answered.

#### Electronic publication

14. A copy of this Notice, and other information required by section 311A of the Companies Act 2006, can be found on the Company's website (www.closebrothers.com).

#### Inspection of documents

- 15. The following documents will be available for inspection at the registered office of the Company (10 Crown Place, London, EC2A 4FT) from 9.00 a.m. on the day of this Notice until the end of the Annual General Meeting:
  - Copies of the executive Directors' service contracts; and
  - Copies of letters of appointment of the non-executive Directors.

#### Communication

16. You may not use any electronic address provided either in this Notice of Annual General Meeting or any related documents (including the Chairman's letter and proxy form) to communicate with the Company for any purpose other than those expressly stated.

#### Close Brothers Group plc

#### EXPLANATORY NOTES TO THE NOTICE OF ANNUAL GENERAL MEETING

Resolutions 1 to 17 are proposed as ordinary resolutions. This means that for each of those resolutions to be passed, more than half of the votes cast must be in favour of the resolution. Resolutions 18 to 20 are proposed as special resolutions. This means that for each of those resolutions to be passed, at least three-quarters of the votes cast must be in favour of the resolution. The notes on the following pages give an explanation of resolutions 4 to 14 and 17 to 20 only, on the basis that these resolutions are in respect of the re-election of Directors and the special business to be transacted at the 2012 AGM.

#### Resolutions 4 - 14: Re-election of Directors

In accordance with the UK Corporate Governance Code, all Directors will retire and stand for re-election at the Annual General Meeting.

Resolutions 4 to 14 are seeking approval for the re-election of Strone Macpherson, Preben Prebensen, Stephen Hodges, Jonathan Howell, Bruce Carnegie-Brown, Jamie Cayzer-Colvin, Ray Greenshields, Geoffrey Howe, Douglas Paterson, Shonaid Jemmett-Page (who was appointed a Director on 1 August 2012) and Elizabeth Lee (who also was appointed a Director on 1 August 2012) as Directors. Biographical details of the Directors are set out on pages 28 and 29 of the Annual Report and Accounts for the financial year ended 31 July 2012.

#### Resolution 17: General authority to allot

Paragraph (a) of resolution 17 would give the Directors the authority to allot ordinary shares or grant rights to subscribe for or convert any securities into ordinary shares up to an aggregate nominal amount equal to £12,259,511 (representing 49,038,044 ordinary shares of 25p each). This amount represents approximately one-third of the issued ordinary share capital (excluding treasury shares) of the Company as at 11 October 2012, the latest practicable date prior to publication of this Notice. As at 11 October 2012 3,485,506 ordinary shares were held by the Company in Treasury.

In line with guidance issued by the Association of British Insurers, paragraph (b) of resolution 17 would give the Directors authority to allot ordinary shares or grant rights to subscribe for or convert any securities into ordinary shares in connection with a rights issue in favour of ordinary shareholders up to an aggregate nominal amount equal to £24,519,022 (representing 98,076,088 ordinary shares), as reduced by the nominal amount of any shares issued under paragraph (a) of resolution 17. This amount (before any reduction) represents approximately two-thirds of the issued ordinary share capital (excluding treasury shares) of the Company as at 11 October 2012, the latest practicable date prior to publication of this Notice.

The authorities sought under paragraphs (a) and (b) of resolution 17 will expire at the earlier of 22 February 2014 and the conclusion of the Annual General Meeting of the Company held in 2013.

The Directors have no present intention to exercise either of the authorities sought under this resolution 17. However, if they do exercise the authorities, the Directors intend to follow ABI recommendations concerning their use.

#### Resolution 18: General power to disapply pre-emption rights

Resolution 18 would give the Directors the authority to allot ordinary shares (or sell any ordinary shares which the Company elects to hold in Treasury) for cash without first offering them to existing shareholders in proportion to their existing shareholdings.

This authority would be, similar to previous years, limited to allotments or sales in connection with preemptive offers and offers to holders of other equity securities if required by the rights of those shares or as the Board otherwise considers necessary, or otherwise up to an aggregate nominal amount of  $\mathfrak{L}1,838,926$  (representing 7,355,704 ordinary shares). This aggregate nominal amount represents approximately 5% of the issued ordinary share capital of the Company as at 11 October 2012, the latest practicable date prior to publication of this Notice. In respect of this aggregate nominal amount, the Directors confirm their intention to follow the provisions of the Pre-Emption Group's Statement of Principles regarding cumulative usage of authorities within a rolling 3-year period where the Principles provide that usage in excess of 7.5% should not take place without prior consultation with shareholders.

The authority will expire at the earlier of 22 February 2014 and the conclusion of the Annual General Meeting of the Company held in 2013.

#### Resolution 19: Purchase of own shares

Resolution 19 would give the Company the right to make market purchases of its own shares.

Authority is sought for the Company to purchase up to 10% of its issued ordinary shares (excluding any treasury shares).

The Directors intend to keep under review the potential to purchase ordinary shares. The Directors will exercise this authority only when to do so would be in the best interests of the Company, and of its shareholders generally, and could be expected to result in an increase in the earnings per shares of the Company.

Ordinary shares purchased by the Company pursuant to this authority may be held in treasury or may be cancelled. The Directors will consider holding any ordinary shares the Company may purchase as treasury shares. The minimum price, exclusive of expenses, which may be paid for an ordinary share is the nominal amount of that share. The maximum price, exclusive of expenses, which may be paid for an ordinary share is the highest of (i) an amount equal to 5% above the average market value for an ordinary share for the five business days immediately preceding the date of the purchase and (ii) the higher of the price of the last independent trade and the highest current independent bid on the trading venues where the purchase is carried out.

The Company has options outstanding over 7,867,082 ordinary shares, representing 5.35% of the Company's ordinary issued share capital (excluding treasury shares) as at 11 October 2012. If the existing authority given at the 2011 AGM and the authority now being sought by resolution 19 were to be fully used, these would represent 6.68% of the Company's ordinary issued share capital (excluding treasury shares) at that date.

#### Resolution 20: Notice of general meetings

Resolution 20 would allow the Company to hold general meetings on 14 clear days' notice. Changes made to the Companies Act 2006 by the Shareholders' Rights Regulations increase the notice period required for general meetings of the Company to 21 clear days unless shareholders approve a shorter notice period, which cannot however be less than 14 clear days. (AGMs will continue to be held on at least 21 clear days' notice.)

Until the coming into force of the Shareholders' Rights Regulations on 3 August 2009, the Company was able to call general meetings other than an annual general meeting on 14 clear days' notice without obtaining such shareholder approval. In order to preserve this ability, resolution 20 seeks such approval. The shorter notice period would not be used as a matter of routine for such meetings, but only where the flexibility is merited by the business of the meeting and is thought to be to the advantage of shareholders as a whole. The approval will be effective until the Company's next Annual General Meeting, when it is intended that a similar resolution will be proposed.

Note that the changes to the Companies Act 2006 mean that, in order to be able to call a general meeting on less than 21 clear days' notice, the Company must make a means of electronic voting available to all shareholders for that meeting. The Company is in compliance with this requirement.